

08033107

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

OMB Number: 3235-0123 Expires: February 28, 2010

Estimated average burden hours per response..... 12.00

SEC FILE NUMBER

8-31274

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING | $\frac{10 \cdot 01 \cdot 01}{\text{MM/DD/YY}} \text{AND}$ | ENDING | 09 · 30 · 08 |
|--|---|------------------------|-------------------------------|
| A. REG | ISTRANT IDENTIFICATIO | N | MINDO 1 |
| | | | |
| NAME OF BROKER-DEALER: Beaces | Atill tinancial Corpor | ration | OFFICIAL USE ONLY |
| ADDRESS OF PRINCIPAL PLACE OF BUSI | NESS: (Do not use P.O. Box No.) | | FIRM I.D. NO. |
| 120 Nate (Street. | 3rd Floor | | |
| | (No. and Street) | | |
| Boston | MA | | 2109 |
| (City) | (State) | (Zi | p Code) |
| NAME AND TELEPHONE NUMBER OF PER | | TO THIS REPO 617.37 | 0RT 3.69 <i>0</i> 0 |
| | | (1 | Area Code - Telephone Number) |
| B. ACCO | OUNTANT IDENTIFICATIO | N | PROCESSED |
| INDEPENDENT PUBLIC ACCOUNTANT when the second secon | nose opinion is contained in this Re | port* | DEC 1 0 2008 |
| Raphael + Rophael | up | | THOMSON REUTE |
| , , | Name – if individual, state last, first, middle | e name) | |
| 52 Church stree | t Boston | MA_ | 02116 |
| (Address) | (City) | (State) | OEG (Zip Code) |
| CHECK ONE: | | wcl | l Prescoolag Soction |
| Certified Public Accountant | | | |
| ☐ Public Accountant | | Η(| OV 2 6 2008 |
| Accountant not resident in Unite | d States or any of its possessions. | \Nas | hington, DC |
| | OR OFFICIAL USE ONLY | | 100 |
| | | | |
| | | | |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

| VAIL OR AFFICIATION | |
|---|---------------------------------------|
| I, Robert F. Johnston , swear (or affirm) that, to the | |
| my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm | of |
| Beacon Hill tinancial Corporation | , as |
| of September 38, 2008, are true and correct. I further swear (or at | firm) that |
| neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any | |
| classified solely as that of a customer, except as follows: | |
| classified sololy as mat of a classoffer, except as follows. | |
| | |
| | |
| | |
| | |
| | |
| | |
| Signature | |
| | |
| Tresident + CtO | |
| Maul Decupo Notary Public Exp 6-10-67 | |
| This report ** contains (check all applicable boxes): | |
| (a) Facing Page. | |
| (b) Statement of Financial Condition. | |
| (c) Statement of Income (Loss). | |
| (d) Statement of Changes in Financial Condition. | |
| (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. | |
| ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. ☐ (g) Computation of Net Capital. | |
| ✓ (g) Computation of Net Capital. ✓ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. | |
| (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. | |
| (i) Information Relating to the Possession of Control Requirements Order Rule 1563-1 (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 | and the |
| Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. | 416 430 |
| (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to r | nethods of |
| consolidation. | · · · · · · · · · · · · · · · · · · · |
| (1) An Oath or Affirmation. | |
| (m) A copy of the SIPC Supplemental Report. | |
| (n) A report describing any material inadequacies found to exist or found to have existed since the date of the pr | evious audit |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

INDEPENDENT AUDITOR'S REPORT

To the Stockholder of Beacon Hill Financial Corporation

We have audited the accompanying statements of financial condition of Beacon Hill Financial Corporation as of September 30, 2008 and 2007, and the related statements of income, changes in stockholder's equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of Beacon Hill Financial Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Beacon Hill Financial Corporation as of September 30, 2008 and 2007, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I and Schedule II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Respectfully submitted,

Raphael and Raphael LLP Certified Public Accountants

Supland Rophael (CP

Boston, Massachusetts November 7, 2008

Statements of Financial Condition As of September 30, 2008 and 2007

| | 2008 | | 2007 | |
|---|------|--|---|--|
| ASSETS | | | | |
| Cash and Cash Equivalents Accounts Receivable Marketable Securities Investment in Privately Held Limited Partnerships Depreciable Assets, Net of Accumulated Depreciation and Amortization Taxes Refundable Federal Tax Deposit | \$ | 2,863,299 904,162 1,938,054 1,044,827 46,450 1,646 593,322 | \$ 3,595,144 2,500 3,227,088 859,423 124,399 2,860 395,192 | |
| Other Assets TOTAL ASSETS | \$ | 386,5 <u>12</u> 7,778,272 | \$ 368,458 8,575,064 | |
| LIABILITIES AND STOCKHOLDER'S EQUITY | | | | |
| LIABILITIES: Accounts Payable Accrued Expenses Deferred Income Taxes TOTAL LIABILITIES | \$ | 18,191 - 92,000 110,191 | \$ 12,971 533,850 146,000 692,821 | |
| STOCKHOLDER'S EQUITY: Common Stock Retained Earnings TOTAL STOCKHOLDER'S EQUITY | | 11,500 7,656,581 7,668,081 | 11,500 7,870,743 7,882,243 | |
| TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY | \$ | 7,778,272 | \$ 8,575,064 | |



Statements of Income For The Years Ended September 30, 2008 and 2007

| | | 2008 | 2007 | |
|--|-------------|-------------|------|-----------|
| REVENUE | \$ | 1,921,068 | \$ | 2,003,169 |
| OPERATING EXPENSES: | | | | |
| Employee Compensation | | 1,074,351 | | 1,432,732 |
| Office and Other Operating Expenses | | 418,067 | | 633,693 |
| Travel and Entertainment | | 65,520 | | 142,305 |
| Interest Expenses | | - | | 145,000 |
| TOTAL OPERATING EXPENSES | | 1,557,938 | | 2,353,730 |
| INCOME (LOSS) BEFORE OTHER INCOME AND TAXES | | 363,130 | | (350,561) |
| OTHER INCOME: | | | | |
| Equity in Income from Privately Held Limited Partnerships Income (Loss) from Marketable Securities, Money Market | | 2,585,999 | | 822,201 |
| Instruments and Other Investments | | (1,217,291) | | 61,302 |
| TOTAL OTHER INCOME | | 1,368,708 | | 883,503 |
| INCOME BEFORE TAXES | | 1,731,838 | | 532,942 |
| INCOME TAX EXPENSE: | | | | |
| Deferred | | (54,000) | | (19,000) |
| TOTAL INCOME TAX EXPENSE (BENEFIT) | | (54,000) | | (19,000) |
| NET INCOME | \$ | 1,785,838 | \$ | 551,942 |



Statement of Changes in Stockholder's Equity For The Years Ended September 30, 2008 and 2007

| | Common Stock | Reta | ined Earnings |
|---|--------------|------|--------------------------|
| BALANCE AT OCTOBER 1, 2006 | 11,500 | \$ | 7,568,801 |
| Add-Net Income Less - Dividends Paid | | | 551,942 (250,000) |
| BALANCE AT SEPTEMBER 30, 2007 | 11,500 | | 7,870,743 |
| Add - Net Income Less - Dividends Paid | | | 1,785,838 (2,000,000) |
| BALANCE AT SEPTEMBER 30, 2008 | 11,500 | \$ | 7,656,581 |



Statements of Cash Flows For The Years Ended September 30, 2008 and 2007

| | 2008 | | | 2007 | |
|---|------|-------------|----|-----------|--|
| Cash Flows from Operating Activities: Net Income | \$ | 1,785,838 | \$ | 551,942 | |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation and Amortization | | 77,949 | | 79,174 | |
| Depreciation and Amortization | | 11,575 | | 12,114 | |
| Decrease (Increase) in: | | | | | |
| Accounts Receivable | | (901,662) | | 1,473,998 | |
| Marketable Securities Related to Operations | | 1,289,034 | | 59,230 | |
| Investments in Privately Held Limited Partnership | | (185,404) | | 14,680 | |
| Taxes Refundable | | 1,214 | | 10,630 | |
| Federal Tax Deposit | | (198,130) | | - | |
| Other Assets | | (18,054) | | 5,719 | |
| Increase (Decrease) in: | | | | | |
| Accounts Payable | | 5,220 | | 4,780 | |
| Accrued Expenses | | (533,850) | | 449,796 | |
| Deferred Income Taxes | | (54,000) | | (19,000) | |
| Total Adjustments | | (517,683) | | 2,079,007 | |
| Net Cash Provided by Operating Activities | | 1,268,155 | | 2,630,949 | |
| | | | | | |
| Cash Flows from Investing Activities: | | | | (15.500) | |
| Capital Expenditures | | | | (15,590) | |
| Net Cash Used in Investing Activities | | - | | (15,590) | |
| Cash Flows from Financing Activities: | | | | | |
| Dividends Paid | | (2,000,000) | | (250,000) | |
| Net Cash Used in Financing Activities | | (2,000,000) | | (250,000) | |
| Net Increase (Decrease) in Cash and Cash Equivalents | | (731,845) | | 2,365,359 | |
| Cash and Cash Equivalents at Beginning of Year | | 3,595,144 | | 1,229,785 | |
| Cash and Cash Equivalents at End of Year | \$ | 2,863,299 | \$ | 3,595,144 | |
| Interest Paid | | 145,000 | | - | |



Notes to Financial Statements September 30, 2008 and 2007

Note 1 - THE COMPANY:

Beacon Hill Financial Corporation (the Company) is based in Boston, Massachusetts. However, it has no geographical limits on its operations. The Company's primary activity is placing private securities with institutional investors. It is a registered broker/dealer, and accordingly, is subject to the governing rules and regulations of the Financial Industry Regulatory Authority (FINRA) as well as certain other regulatory agencies. Revenues may be affected by, among other things, the overall activities of the financial markets.

Note 2 - SIGNIFICANT ACCOUNTING POLICIES:

Revenue Recognition

A principal source of operating revenues is placement fees for obtaining suitable investors for certain client investment syndications, and general consulting fees. The Company recognizes revenues from referral fees when prospective investors have given formal indication of their intent to commit investment funds, when substantially all contingencies relating thereto have been satisfied, and when such fees are payable pursuant to the underlying agreement with the client. Under certain contractual arrangements fees and other income described above received in prior year may be reclaimed by, and become refundable to the client if certain performance benchmarks are not achieved by the underlying fund. Such amount is recognized as a reduction in revenue in the year the fees became refundable. Consulting fees are recognized at such time as the fees are payable under the consulting agreement. Net income from partnership interests are recognized under policies more fully described in Note 4.

Depreciable Assets

Depreciable assets consisted of the following:

| | <u>2008</u> | | <u>2007</u> |
|--------------------------------|-------------|-------------|--------------------|
| Equipment and Office Furniture | \$ 239,9 | 79 \$ | 239,979 |
| Automobiles | 91,03 | 35 | 91,035 |
| Leasehold improvements | 293,1 | 10 | 293,110 |
| Accumulated Depreciation | (577,6 | <u>74</u>) | (499 <u>,725</u>) |
| - | \$ 46,4 | 50 \$ | 124,399 |

Depreciable assets are recorded at cost. Major additions and improvements are capitalized, while ordinary expenditures for maintenance and repairs are charged to expenses as incurred. Depreciation is generally provided for on a straight line basis using estimated lives of 5 to 10 years for furniture and equipment, and 5 years for automobiles. Leasehold improvements are amortized over 7 years. Depreciation and amortization expense for the years ended September 30, 2008 and 2007 were \$77,949 and \$79,174, respectively.

Notes to Financial Statements September 30, 2008 and 2007

Note 2 - SIGNIFICANT ACCOUNTING POLICIES - Continued:

Cash and Cash Equivalents

For the purpose of the statement of cash flows, the Company considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents. Such investments are stated at cost, which approximates fair market value.

Use of Management Estimates

Management uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Accounts Receivable

Trade accounts receivable are stated at the amount management expects to collect from balances outstanding at year-end.

Note 3 - SECURITIES:

Marketable securities consisted of the following:

| | 2008 | | | | | | | |
|--------------------------|----------|----|---------------------|-----|--------------------|---------------|------------------------|------------------------|
| | Shares 5 | | Cost | | <u>Market</u> | <u>Shares</u> | Cost | <u>Market</u> |
| Restricted Care U.K. Plc | 311,562 | \$ | 1,135,091 | \$ | 1,930,373 | 311,562 | \$ 1,135,091 | \$ 3,158,750 |
| Decode Genetics | 19,694 | \$ | 19,694 1,154,785 | \$_ | 7,681 1,938,054 | 19,694 | 19,694 \$ 1,154,785 | 68,338 \$ 3,227,088 |

Marketable securities are recorded at fair value based on closing prices on public security exchanges. Net income from marketable securities includes interest, dividends, realized gains and changes in unrealized appreciation/depreciation of investments. Realized gains are calculated based on the average cost of securities sold. There were no realized gains or losses during the years ended September 30, 2008 and September 30, 2007.

The shares of Care U.K. Plc are traded on a foreign stock exchange and are subject to substantial legal restrictions on transfer and sale. Certain other securities have limited public market. Accordingly, the company may not be able to readily liquidate such securities at their recorded values.

Notes to Financial Statements September 30, 2008 and 2007

Note 3 - SECURITIES - Continued:

In prior years, the Company agreed to accept certain securities of privately held companies in payment of fees for services rendered. The carrying value was determined by agreement between the company and the debtor. The securities are included in "Other Assets" in the Statement of Financial Condition. There is no public market for such securities and accordingly, they may not be readily disposable. Realized gains or losses during the year ended September 30, 2008 and September 30, 2007 were \$0 and \$1,800, respectively. Proceeds of \$7,617 were received during the year ended September 30, 2007. Management believes that the carrying value of \$107,618 approximates its fair value for September 30, 2008 and September 30, 2007.

Note 4 - INVESTMENT IN PRIVATELY HELD LIMITED PARTNERSHIPS:

In the past, the Company has received special profits interests in privately held limited partnerships in consideration for efforts expended in forming the partnerships. In most cases, the Company invested only nominal amounts in these interests. Since the partnership interests had no public market and any return is contingent on future profitability of the partnerships, the initial acquisitions have been recorded at estimated value of \$1, plus any actual cash invested.

The Company accounts for its investments in limited partnerships using the equity method. Specific ownership accounts are maintained by the limited partnerships. In general, the Company will recognize its distributive share of partnership income for the partnership year ending within its fiscal year, generally in December. Thus, recognized income for fiscal years ended September 30, 2008 and 2007 are based on partnership results of operations for the years ended December 31, 2007 and 2006, respectively. Due to various uncertainties surrounding the determination and distribution of income from the foreign partnership, income is recognized at the time it is actually received. In addition, certain partnerships may make distributions, in excess of their carrying values in cash or securities, of income realized subsequent to December 31, but prior to the end of the company's September fiscal year end. In such cases, the Company will recognize such amounts as income when received. Condensed information from the partnerships at September 30, 2008, is not currently available.

The Company did recognize an impairment loss of approximately \$100,000 on one of its limited partnerships after recognizing its distributive share of partnership income from the partnership for the year ending December 31, 2007 due to subsequent discussions with management of the limited partnership.

The Company has both direct and indirect holdings in the privately held limited partnerships. The percentage owned directly and indirectly varies from less than 1.5% to 7.5%

Notes to Financial Statements September 30, 2008 and 2007

Note 4 - INVESTMENT IN PRIVATELY HELD LIMITED PARTNERSHIPS - Continued:

Net income from partnerships consisted of the following elements:

| | <u>2008</u> | <u>2007</u> |
|---|---------------------|-------------------|
| Distributive share of income for partnership years ended December 31: | | |
| 2007 | \$ 900,429 | \$ - |
| 2006 | - | 384,636 |
| Cash distribution of 2007 partnership income | | 402,354 |
| received before September 30, 2007 | | |
| Cash distribution of 2008 partnership income received before September 30, 2008 | | |
| Impairment | (108,910) | |
| Income from foreign partnership | 1,794,480 | 35,211 |
| | <u>\$ 2,585,999</u> | <u>\$ 822,201</u> |

Note 5 - PROFIT SHARING:

The Company has adopted a qualified profit sharing plan covering all persons employed by the Company for 1000 hours during its fiscal year and who have completed one year of service. Corporate contributions to the plan are based solely on the discretion of the board of directors, subject to applicable limitations of the Internal Revenue Code as then in effect. Contributions for the year ended September 30, 2007 were \$75,850. The Company made no contributions for the year ended September 30, 2008.

Note 6 - INCOME TAXES:

For tax purposes, the Company reports on the cash basis of accounting, which generally recognizes income when received and expenses when paid. Certain investments in Care U.K. Plc securities described in Note 3 were received as distributions from investee partnerships, which were not taxable currently. Accordingly, such securities will assume a nominal basis for income tax purposes and gain will be recognized as and when they are sold or exchanged in a taxable transaction.

Notes to Financial Statements September 30, 2008 and 2007

Note 6 - INCOME TAXES - Continued:

The Company has elected to be an S Corporation for federal income tax purposes. Under those provisions, it generally will not be subject to federal or Massachusetts taxes on its taxable income. Instead, the stockholder is liable for federal and Massachusetts taxes on such income. However, in years when corporate gross taxable income exceeds \$6,000,000, the Company is additionally liable for a corporate level state tax at a rate of 3% to 4½ of net taxable income. The Company was not subject to such tax in the years ended September 30, 2008 and September 30, 2007. As a result, the total income tax expense does not equal income before taxes that would result from applying the domestic statutory rates.

The Company will also provide for deferred Massachusetts taxes on timing differences expected to reverse in future years in which the Company will exceed the gross income threshold of \$6,000,000 and will therefore be subject to a corporate level tax in Massachusetts. Such differences primarily relate to cash versus accrual basis revenue recognition, the difference between book basis and tax basis of certain securities, and changes in unrealized gains and losses on securities. Taxes are provided based upon the expected tax rate to be in effect in the years when such timing differences reverse.

Pursuant to provisions of the Internal Revenue Service Code, the Company is required to make refundable tax deposits in order to maintain a September 30 fiscal year. Pursuant to these provisions, the Company has already made deposits of \$593,322.

Management estimates that S Corporation tax impact on the shareholder will require a significant portion of net income to be distributed to the shareholder as dividends in future years.

Note 7 - FINANCIAL INSTRUMENTS:

The carrying value of financial instruments such as cash, trade receivables and payables approximate their fair market values, based on the short term maturities of these instruments. The Company places its cash and short term investments in what management believes to be high credit quality institutions. Frequently such investments are in excess of the FDIC insurance limit.

Notes to Financial Statements September 30, 2008 and 2007

Note 7 - FINANCIAL INSTRUMENTS - Continued:

Marketable securities are reflected at their current fair market values. As described in Note 3, investments in securities for which no public market exists are carried at their agreed upon value, since it was not practical to estimate the fair value of such securities. Investments in privately held limited partnerships are carried at their net share of undistributed allocable earnings as described more fully in Note 4, which management believes approximates the current fair value of such partnership interest.

Note 8 - SETTLEMENT WITH FORMER OFFICER/EMPLOYEE:

On December 11, 1998, in settlement of certain claims regarding compensation due a former officer/employee of the corporation, the Company agreed to divide certain future partnership income. The Company will retain between 80% and 90% of such income, depending upon the contract and the partnership involved. The right to receive such future revenues is subject to a security agreement between the parties.

Note 9 - COMMITMENTS AND TRANSACTIONS WITH RELATED PARTIES:

The company has entered into an operating lease with an entity in which the shareholder has a 25% interest. The Company reflected \$119,150 and \$118,905 in rent and operating escalation expense for its Boston location for the years ended September 30, 2008 and 2007, respectively. Future minimum payments, by year and in aggregate under non-cancelable operating leases consist of the following at September 30, 2008.

Year ending September 30, 2009

\$ 18,450

Other assets include a receivable from the shareholder of approximately \$52,000 as of September 30, 2008 and 2007.

Note 10 - CONCENTRATIONS:

Substantially all of the Company's operating income is from one customer which accounts for 87% of revenue.

Notes to Financial Statements September 30, 2008 and 2007

Note 11 - NET CAPITAL REQUIREMENTS:

Beacon Hill Financial Corporation is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1, and that net capital shall in no event fall below \$5,000. At September 30, 2008, the Company had net capital of \$2,845,108 which was \$2,840,108 in excess of minimum net capital required of \$5,000. The Company's net capital ratio was .006 to 1.

Schedule I Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of September 30, 2008

| NET CAPITAL: | | | |
|---|------------------|---------------------|---|
| Total Stockholder's Equity Qualified for Net Capital | | \$ 7,668,081 | |
| Add – Deferred Tax on Non-allowable Assets | | 92,000 | |
| Deductions and/or Charges: | | | |
| Non-allowable Assets: | | | |
| Accounts Receivable | \$ 904,162 | | |
| Investments in Privately Held Limited Partnerships | 1,044,827 | | |
| Taxes Refundable | 1,646 | | |
| Depreciable Assets | 46,450 | | |
| Other Assets | 872,216 | | |
| Investment Securities with Restrictions on Disposal | 1,938,054 | | |
| Investments in Privately Held Securities | 107,618 | | |
| Total Non-allowable Assets | | (4,914,973) |) |
| Net Capital | | <u>\$ 2,845,108</u> | |
| AGGREGATE INDEBTEDNESS | | | |
| Accounts Payable | \$ <u>18,191</u> | | |
| Total Aggregate Indebtedness | | <u>\$18,191</u> | |
| COMPUTATION OF BASIC NET CAPITAL REQUIREME | NT | | |
| Calculated Net Capital Required Versus Aggregate Indebted | | \$ 1,213 | |
| Minimum Dollar Net Capital Requirement | | 5,000 | |
| Excess Net Capital | | <u>\$ 2,840,108</u> | |

Schedule I- Continued Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of September 30, 2008

RECONCILIATION WITH COMPANY'S COMPUTATION (Included in Part IIA of Form X-17a-5 as of September 30, 2008)

Net Capital as Reported in Company's Part IIA FOCUS Report \$ 2,395,038

Audit Adjustments for:

Cash and Cash Equivalents

Accounts Payable and Other Accruals

(2,710)

452,780

450,070

Net Capital per Previous Page \$\frac{\$2,845,108}{}\$

Schedule II

Computation for Determination of Reserve Requirements Under Rule 15c3-3 and
Information for Possession or Control Requirement Under Rule 15c3-3
of the Securities and Exchange Commission
As of September 30, 2007

Beacon Hill Financial Corporation is exempt under Rule 15c3-3-k(2)(i) of the Securities and Exchange Commission. The Company is not subject to the possession and control requirement.



52 Church Street Boston, MA 02116

Tel: (617) 357-0100 Fax: (617) 542-0034

www.rrllp.com

Mall Processing Section

MOA S & SUUH

Washington, DC 100

To the Stockholder of Beacon Hill Financial Corporation

In planning and performing our audit of the financial statements and supplemental schedules of Beacon Hill Financial Corporation for the year ended September 30, 2008 in accordance with auditing standards generally accepted in the United States of America, we considered Beacon Hill Financial Corporation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing out opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Beacon Hill Financial Corporation internal control. Accordingly, we do not express an opinion on the effectiveness of Beacon Hill Financial Corporation's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by Beacon Hill Financial Corporation including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because Beacon Hill Financial Corporation does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by Beacon Hill Financial Corporation in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of Beacon Hill Financial Corporation is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can

be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which Beacon Hill Financial Corporation has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that Beacon Hill Financial Corporation's practices and procedures, as described in the second paragraph of this report, were adequate at September 30, 2008, to meet the SEC's objectives.



This report is intended solely for the information and use of management, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

Yophael and Epphael CCP Raphael and Raphael LLP Certified Public Accountants

Boston, Massachusetts November 7, 2008



